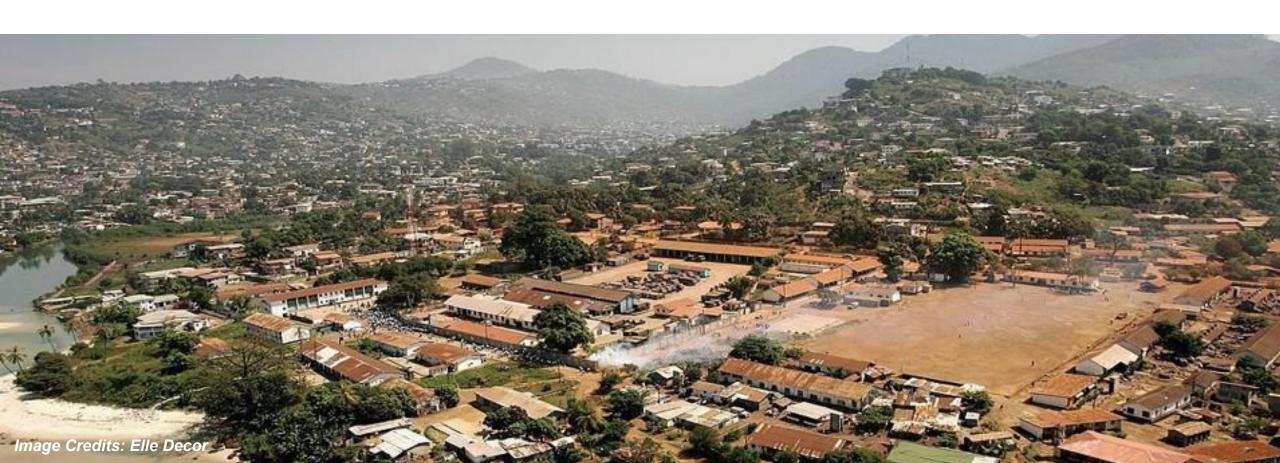
# Invest in Tourism in **Sierra Leone**





# Top reasons to select Sierra Leone for investing in Tourism

International

connectivity



Strong demand



The number of international arrivals in Sierra Leone have increased by 23% annually between 2015 and 2019 to reach 71,000.

Tourism expenditures (in terms of \$ exp.) on leisure tourism and business tourism have grown by **18% and 9% annually** respectively between 2009-2019. Diverse tourism attractions



Sierra Leone is strong in several segments of tourism such as **sun & sand, eco-tourism, cultural and business tourism** driven by the country's rich cultural heritage, diverse flora & fauna, and vibrant culture. The Lungi International Airport in Sierra Leone has several direct flights to and from countries across the Europe, the Middle East & Africa.

The government of Sierra Leone has also introduced **Visa on Arrivals** for several countries. Skilled and cost-effective workforce



Sierra Leone offers a vibrant and eager workforce, expected to reach over 3 million persons by 2024.

Sierra Leone is also very **cost-effective**, having some of the lowest costs of labour when compared to other West African locations. Rapidly improving infrastructure

The government of Sierra Leone has taken **several steps** to improve the country's infrastructure network.

These include building a bridge connecting the airport and the capital, improving the road network and providing reliable electricity supply. Open for business



Sierra Leone has strong macro-economic fundamentals and its economy is expected to **rebound strongly** post-COVID.

Sierra Leone is one of the **most peaceful and politically stable** countries in Africa.

Source: World Travel & Tourism Council, World Bank, AZ Animals, World Travel Guide, Visit Sierra Leone, Outlook Travel

#### Reason 1: Strong market demand-The opportunity to invest into Sierra Leone's growing tourism sector



Sierra Leone has become a **top tourism destination** in West Africa.

At the heart of Africa's West Coast by the Atlantic Ocean, lies an incredible area of **beaches, rainforest, mountains and wildlife**.

Sierra Leone offers **sun**, **beach**, **jungle**, **mountain**, **adventure**, **ecotourism**, **and business**, which provides a growing opportunity to establish your tourism project and take part in one of the country's biggest economic drivers. **23%** of increase in

#### international arrivals (2015-2019)

71,000 international arrivals in 2019 with 23% growth since 2015. Business<sup>1</sup> growing by 18% and leisure tourism by 9%

600+ hotel rooms in

Freetown (2015 est.)

International interest to open new hotels in Sierra Leone is growing. Currently, the country earns \$591 per tourist. \$39mn of travel & tourism exports (2018)

Travel & Tourism receipts account for 5.4% of Sierra Leone's total exports

**5%** of travel & tourism as % of GDP (2019)

USD ~170mn of tourism & travel value added (5% of total) in 2019

**56K+** of jobs created by tourism sector (2019)

Travel & Tourism is one of the key sectors that generate employment

**Source:** World Travel & Tourism Council, World Bank, World Tourism Organization, Horwath HTL, Knoema, World Data **Note:** 1. Business tourism segment 2. For conversion the following values were used – 1 USD = 10328.444 Sierra Leonean Leone

#### **Reason 2: Diverse Tourism Attractions-**

Lumley, Tokeh, Sussex, Bureh, and

**River Number 2.** 

Sierra Leone offers investment opportunities across 4 key segments





Banana and Plantain.

Sierra Leone has also been marketed as a **conference hub** by major hotel chains in the country.

pygmy hippos, chimpanzees, and

multiple species of birds.

#### Reason 2: Diverse Tourism Attractions- Top 5 places to visit in Sierra Leone



01

Tacugama Chimpanzee Reserve



The Tacugama Chimpanzee Reserve is located just outside of Freetown and was founded in 1995 by leading conservationists. Presently, it has over **100 chimpanizes** on-site & the reserve is engaged in wildlife research, environmental sustainability, and conservation education. 02 Tokeh Beach



Tokeh Beach is known for white sand, straw beach huts and long wooden pier - stretching to the sea . It is also home to several resorts catering to international tourists. The beach is located on the outskirts of Freetown and also has high-end lodging options for tourists. Turtle Islands

03



The Turtle Islands are a group of 8 islands which are habited primarily by fishing communities and takes approx. 3 hrs to reach via speedboat from Freetown. The islands are **known for its natural beauty** especially its coconut treets, sand bars and remoteness of the island. 04 Bunce Island



The Bunce Island is a place of historic significance and was a British slave trading post in the 18<sup>th</sup> Century.

In 1948, the Bunce Island was designated as Sierra Leone's first protected historic site. 05

Outamba Kilimi National Park



Located near the border of Sierra Leone with the Republic of Guinea, the national park is home to several primates such as chimpanzees, hippos, elephants, rare bongo antelopes and multiple species of birds.

**Source:** Wavteq based on Devex, Visit Sierra Leone, Daltons Banana Guest House, CNN, International Business Times **Image Credits:** Ecomadic, TripAdvisor, Banana Island, Flickr, CNN

#### **Reason 3: International Connectivity-**

Sierra Leone is widely accessible, close to Europe, and has a tourist- friendly visa policy





#### **Flight Connections**

Sierra Leone enjoys international flight connections with countries from Europe, the Middle East and Africa. These include **Belgium & France** in Europe, **Ghana, Kenya, Morocco and Senegal** in Africa and **Turkey** in the Middle East.



#### **Proximity to Europe**

Sierra Leone is **situated close to Europe** and can be reached within **6 hours**. It is also reasonably close to the United States and Nigeria at **8 and 2 hours** respectively. Importantly, the **time difference** between Sierra Leone (UTC +0) and Europe is **minimal**.



**Visa Policy** Sierra Leone follows **a tourist-friendly visa policy** wherein it offers visa exemptions to citizens of ECOWAS countries and provides visa-on-arrival for citizens of most major countries including those in the **EU**, **BRICS**, **Commonwealth**, **GCC** and others.

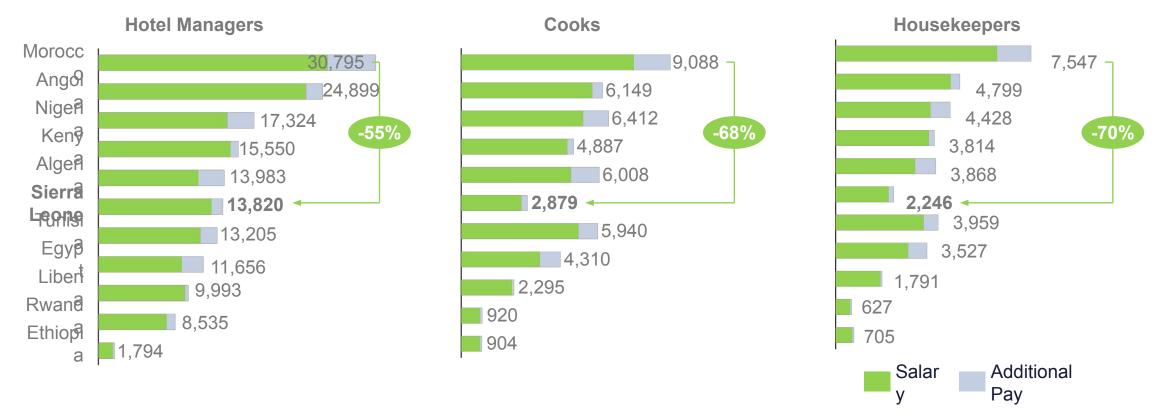
#### Reason 4: Skilled and Cost-Effective Workforce-Sierra Leone is highly competitive in labor costs compared to its African peers



Sierra Leone is between 50-70% more cost effective than its peers in in professions such as hotel managers, cooks, and housekeepers

#### Annual Salaries for professions in the Tourism sector (in \$) 2019

 $\mathbf{O}$ 



Source: fDi Intelligence based on Willis Towers Watson Global Remuneration Planning Report 2018/19, iMercer and national statistics

#### **Reason 5: Rapidly improving infrastructure-**



Sierra Leone has heavily invested to improve its infrastructure



Source: Wavteq based on Investing in Sierra Leone, Hotel Management, Horwath HTL, Politico SL

#### Reason 6: Stable business climate-Sierra Leone has strong underlying fundamentals



#### **Peaceful & Politically Stable country**

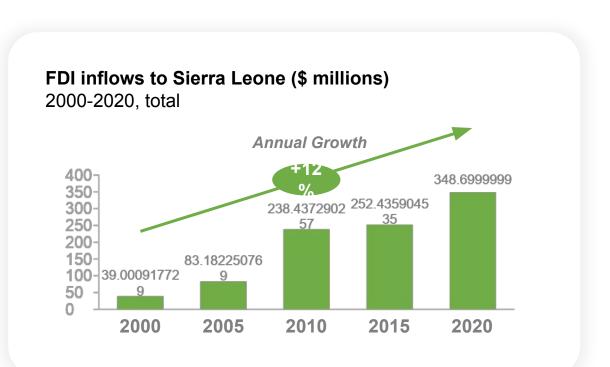
Sierra Leone is one of the safest countries in Africa ranking 46 in the Global Peace Index out of 163 countries indexed. The country also has a high degree of political stability.

#### Strong macro-economic fundamentals

Sierra Leone's economy is expected to rebound strongly from the COVID-19 pandemic with a forecasted GDP growth rate of 3% for FY 21-22 which is largely attributable to the government's Quick Action Economic Response Program (QAERP) and easing down of pandemic-related restrictions.

#### Ease of doing business

Setting up a business in Sierra Leone is simple, taking an average of five procedures, or eight days to set up your new business operation.



# **Quality of Life**

Sierra Leone has something for everyone, and provides a **unique blend of cultures**, dance, food, **people and acceptance**.

Sierra Leone is a **safe and friendly** location with many activities to do within the city of Freetown and the surrounding provincial areas.

Government Health Expenditure amounts to **16%** of The Sierra Leone total GDP, among the highest in West Africa.<sup>1</sup>

33% of the government budget is spent on education.<sup>1</sup>

Average annual temperatures of 27°C.<sup>2</sup>

1 World Bank Group, data indicators, 2018 – <u>link</u> 2 World Bank Group, Climate Knowledge Portal 2020 - <u>link</u>



#### **Tourism and Experiences**

Explore the countries famous heritage sites such as **Bunce island ,the Old Fourah Bay College and the Sierra Leone National Museum**.

Visit **Tacugama Chimpanzee Sanctuary** and witness Sierra Leones national animal, the Chimpanzee in the wild.

Take a trip to **Gola Rainforest National Park** a catalyst for sustainability and environmental protection in Sierra Leone.

Relax on one of Sierra Leones plentiful beaches such as **River No.2, Tokeh, Lakka and Bureh Beach**.

Experience **local food, culture in Freetown** with many bars, cultural activity and craft centers and guided city tours there is something for everyone.

# Sierra Leone offers attractive incentives for tourism investors



01

Corporation Income Tax

Corporation Income Tax (CIT) is exempt for new hotels, hotels in construction or renovation

#### **Capital Allowance**

02

For the same category, capital allowances is provided on plant, machinery or equipment which is initially **25% and is 10%** following the first-year

# 03

**Payroll Taxes** 

#### Payroll taxes are exempted for 3 years for expatriate employees whose skills are not held by any Sierra Leonean citizen

The Development of Tourism Act of 1990 allows the Ministry of Tourism to provide **discretionary reliefs** post-consultation with the Ministry of Finance

04

**Discretionary Reliefs** 

# 05

Loss Carry Forward

To reduce tax liability, the government of Sierra Leone allows **losses to be carried forward for a period of 5-years** post construction of the hotel's construction, renovation or extension

Source: Wavteq based on SLIEPA

#### Get in Touch



IPA TO ADD CONTACT IFORMATION AND SOCIAL MEDIA CHANNELS.

John Doe Inward Investment Director

Johndoe@SLIEPA.com +255 24 2253027 LinkedIn: John Doe

